

A TENDER

The activity you'll be participating in will provide an insight into what it's like to work in a project team to prepare a bid response to a government tender. Using creativity, negotiation and collaboration skills you'll respond to a tender designing a solution comprised of a range of features within a nominated budget.

What is a tender?

A tender is a formal offer to supply goods or perform a specific job. It includes a statement of the price that you or your company will charge. In the context of procurement, it refers to the process where organisations invite bids for projects, which must be submitted within a specified deadline.

The government publicly publishes tenders for several important reasons:

- **Transparency:** By making tender opportunities publicly available, the government ensures transparency. All companies can see what contracts are out for tender and how to apply.
- **Fair Competition:** Publicly accessible tenders allow fair competition. Each bidder is evaluated based on the same set of requirements and criteria, promoting equal opportunities for businesses.
- **Accountability:** Publicly disclosing tender information holds the government accountable for its procurement decisions. It allows scrutiny and ensures that the process remains open and unbiased.

Public tenders foster fairness, transparency, and accountability in government procurement processes.

The Lifecycle of a Tender



<https://illion.tenderlink.com/blog/demystifying-the-tender-process/>